

# case study

A.A. Thornton

A.A. Thornton & Co.

working in  
partnership with



“acs was able to identify our core priorities and find solutions to support and develop them. Virtualisation has saved us money on energy bills as well as delivering peace of mind that our systems are running efficiently and securely.”

Martin Hedges, A.A. Thornton



Founded in 1911, A.A.Thornton & Co. is a firm of patent and trade mark attorneys that deals exclusively with intellectual property rights and issues.

With offices in London and Northampton, the company provides a comprehensive range of IP services including all areas of patent, trade mark and design.

With clients ranging from multinational corporations to SMEs and individual inventors, A.A.Thornton & Co. demands high system availability to ensure customer satisfaction.

acs's initial focus was to conduct a full system audit. This highlighted areas and changes which would enable A.A.Thornton's in-house IT department to concentrate on moving the business forward.

As high availability together with the implementation of new systems were crucial business drivers to A.A.Thornton, acs's technical consultants recommended a VMware virtualisation solution. This solution not only ensured the high availability of the practice's business critical systems, it also provided a future proofed and stable test environment for future applications.

Further to this, acs has partnered with A.A.Thornton on a number of projects including migration to Exchange 2007 and on the implementation of automated online back-up.

acs office solutions

sharing the value of partnership

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