

IS IT RIGHT FOR YOUR BUSINESS?

IT OUTSOURCING IS ONE OF THE HOTTEST TOPICS FOR BUSINESSES TODAY, YET IT DOESN'T SUIT EVERY COMPANY. WE EXPLORE THE BUSINESS CASE.

Constantly evolving technology and ever changing business requirements mean that organisations must continually invest to stay ahead of their competitors.

For most companies, this is an expensive and time consuming route, requiring ongoing training and procurement of new technologies and staff.

More and more companies are now choosing external partners to manage their infrastructure and I.T. needs. We discuss;

WHAT IS OUTSOURCING?

Outsourcing is the process of transferring the responsibility of an internal activity to an external service provider. These providers work in partnership with your business, offering services such as online back up, remote management and data recovery. All services are SLA led and you can choose the level of cover that best suits your business.

WHY OUTSOURCE?

Outsourcing is successful as it enables your business to benefit from the knowledge, expertise and resources of a service specialist. As this area is the core focus of their business, service providers are able to make much higher levels of investment and attract the most experienced staff. This, of course, ensures that you receive the best for your business without the costs and worry of the initial layout, upgrades and ongoing training.

GETTING THE BEST RETURN

To ensure you get the best return from your I.T. partner, it is important that you know what you want to achieve. The biggest cost savings in outsourcing come from data recovery and helpdesk services, such as remote system monitoring. This remote management means that any potential problems are seen and addressed before they even occur. This ensures that systems

remain running, users stay connected and your customers receive consistent levels of service.

The benefits of outsourcing can be plentiful, but you need to make sure you choose a partner who you can trust to manage your interests effectively. The best relationships are between companies who regularly meet to review services and processes and offer strong reporting procedures to speed problem resolution.

THE BUSINESS BENEFITS

- offers small and midsize businesses the I.T. reassurance and security previously only enjoyed by large corporations
- removes the pressure to be on top of all aspects of technology, allowing you to focus time and money on your core business
- provides a tailor made solution-you can choose areas to match the exact I.T. support you require
- provides advanced, proactive security that safeguards critical business information
- available at a fixed monthly fee regardless of the number of technical incidents or support calls

acs office solutions is the UK's leading office partner with a wealth of knowledge and experienced personnel in managed services. **acs** can offer you a tailor made solution, increasing efficiency and reducing costs in your business. Call our specialist team today on **01604 704000** and ask for Keith Bird, Service Manager.



1. MORE FREE TIME FOR YOU AND LESS DOWN TIME FOR YOUR USERS

Your business relies on your IT systems to perform each and every day. With a support agreement from **acs**, you have a cost effective way of ensuring any disruption to your business is minimal.

Our team of trained and accredited engineers is on hand to fix any problems, onsite, remotely or over the phone. Our proactive monitoring will also help to prevent problems in the future.

2. PREPARING YOUR NETWORK FOR TODAY, TOMORROW AND THE FUTURE

The time it takes to research new products, plan new strategies and configure systems can be costly. **acs** provides a full end-to-end solution, giving you a single point of contact, project management

(including asset management and configuration/installation services) and more importantly, more time to run your department.

3. REALISE THE FULL POTENTIAL OF YOUR I.T. INVESTMENTS

Successful organisations today are defined by their ability to adapt their IT systems. From the day you choose your solution, you should be planning the installation, user training and disaster recovery to

ensure business continuity. Our consultancy services will help you maximise the value of your IT investments, and adapt quickly should circumstances change.

4. STAY LICENSED, LEGAL AND COMPLIANT

We have specialists in every area of legislation and compliance. Software licensing - our software team are happy to discuss your requirements, and work with you to ensure you have the most cost

effective agreements in place. Data storage - ensure compliance with data protection legislation. IT disposal - unsure of how legislation (such as WEEE) will affect you? Call us today for free advice.

5. NO IT DEPARTMENT? NO PROBLEM

Although we offer a wide range of corporate IT services, we haven't forgotten that many businesses do not have their own IT department. For small businesses we have a range of simple hassle free options

which give you all the benefits of big business solutions, without the need for technical skills or additional personnel.

Call Keith Bird today on **01604 704000** to arrange a no-obligation discussion about how we could help your business.